

Sika is active in more than 100 countries on all continents. The focus will remain on establishing and expanding a direct presence in growth markets. Sika plans to raise the number of national subsidiaries to 105 by 2020.

Currently we are especially expanding our presence in Africa, where we have opened until now 16 subsidiaries and 3 branches.



Now in Ethiopia we finalize the establishment of our factory at Sebeta, Alemgena to produce full range of products:

- Admixture
- Waterproofing
- Sealing & Bonding
- Refurbishment
- Roofing



Beside production facility, Sika Abyssinia incorporate a full R&D and QC laboratory as well as a training center for customers and employees. We also supply products from Sika Djibouti FZE for which are not produce locallay.



We create a close relationship with our customers by providing full technical support, workers education, development of specialized contractors for high tech applications & product specification.



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## BUSINESS EXCELLENCE IN READY-MIX CONCRETE WITH SIKA®

- Pumped concrete
- High strength concrete
- Watertight concrete

**BUILDING TRUST**



**BUILDING TRUST**





### Innovative Technologies to the Benefit of our Customers

In a rapidly changing world the ability to bring innovations to the market quickly is a key to success. We focus on the ideas that provide the greatest value to our customers.

### Flexibility and Adaptation to different Conditions

Our network of Regional Technology Centres is designed to transfer our technology and innovations into new products locally. Each finished product gives the best performance and cost effectiveness in the different regions of the world, despite a wide range of different cements and aggregates. In these extremely diverse environments and market requirements we can quickly design specifically adapted admixture solutions for our customers. You can therefore benefit from Sika technologies and innovations immediately and everywhere in your daily activities globally.

## We understand and support your business

### Experience and Leadership in Construction Chemicals

Since 1910 and the early origins of modern concrete technology, Sika has provided products and systems with a clear mission: to optimize the entire construction process.

### Focus on the Requirements of the Ready-Mix Concrete Industry

Ready-mix concrete is a particular expertise of Sika. We focus on your very specific requirements such as consistent and extended slump life or the use of local aggregates. We work together with your team to improve the performance and enhance the quality of your concrete. We provide our technology and experience to minimize costs, and improve your production and logistic processes, thus ensuring consistent on time deliveries.

### Proven Competence in the Ready-Mix Business

You can profit from our experience. We can contribute by generating "added value" that is clearly perceived by your customers. We can create and support new opportunities. You can profit from our experience. We can contribute by generating "added value" that is clearly perceived by your customers. We can create and support new opportunities.

### Specified Sika Solutions on Construction Projects, world wide

Sika specialists provide extensive support to project owners and engineers in the planning, design and specification phase. Proven Sika solutions for highperformance and high-value speciality concretes are widely specified in tunnels, bridges, power plants, industrial facilities, logistic centres and housing projects - i.e. in all types of concrete structures.

## Sika Technology for RMC

**Water Reducers & Plasticizers** - Full range of water reduction technologies from water reducer to high range water reducer combined with controlled setting times and all application requirements. **Products: Sika Plastiment BV 40, Sikament G40**

**Mid Range Water Reducers & Super Plasticizers** - Incorporated at the mixing stage of concrete, they represent 0.3 to 0.5% of the cement's weight. They improve the rheology of fresh concrete and offer superior workability. **Products: Sikament NN, Sikament NNR, Sikament NNG, Sikament 340**

**Ultra High Range Water Reducers** - High range water reducers and super plasticizers achieve significant water reduction required for the fluidity of fresh concrete. They increase compressive strength of concrete and maintain an excellent workability and flowability. Ideal for the production of Self Consolidating Concrete (SCC) and other types of concrete. **Products: Sika Viscocrete**

**Concrete Essentials** - A wide range of the products like mould release agents, curing compounds, surface retarders, viscosity modifying agents. **Products: Sika Antisol E, Sika FormOil**

**Air Entrainers** - Sika Aer Technology used where high resistance to freeze/thaw or better fresh concrete properties is required by introducing correctly sized and evenly distributed Air pores into the concrete. **Products: Sika Air**

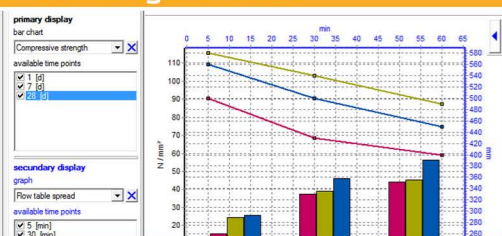
**Fibre Products** - Sika Fiber technology improves the tensile characters of the concrete and prevents the micro cracking due to plastic and drying shrinkage in cementitious systems. **Products: Sika Fiber PPM, Sika Fiber Force**

**Special Purpose Concrete Admixtures** - Sika provides admixtures systems for underwater concrete, pumpable concrete, and concrete additives like Sika Silica Fume products. **Products: Sika Plastocrete N, Sika 1, Sika Silica Fume**

**Set Controlling Admixtures** - Specific set retarders allow to apply the concrete as long as recommended. Different types of accelerators controlling the high early strength development as well as the phase of "green concrete". **Products: Sikatard ET, Sika Plastiretard, Sika Rapid ET, Sika Rapid 2**

## Process Optimization

### Mix design software



### Logistic



### Quality and claims



## Business improvement

### High Value Speciality Concretes



### High strength concrete



### Business support



- Extend the use of low-cost, locally available aggregates
- Reduce cement Simplify and optimize admixture use and dosage

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- Reduce cement Simplify and optimize admixture use and dosage

- Provide flexibility in production and delivery schedules
- Allow extended time and distance for delivery Minimize disruption from traffic congestion

- Self compacting concrete Pumped concrete
- Sprayed concrete Underwater concrete

- Watertight concrete Concrete flooring systems
- High durability concrete

- Sika promotion and support to engineers and contractors
- Professional technical and marketing training from Sika